

DATE: JANUARY 13, 2004

TO: INTERESTED PARTIES

**RE: FOOD, BEVERAGE AND RETAIL
 CONCESSION CONTRACTS**

LETTERS OF INTENT

For informational purposes, Washington State Ferries (WSF) has received Letters of Intent from a number of firms (see attached list), indicating intent to submit a proposal for one or more of the remaining service segments pursuant to the Request For Proposals (RFP) for the subject Contracts. The specific service segments include: Segment 1, On-board Food, Beverage and Retail; and Segment 2, On-shore Food and Beverage, as shown on the attachment hereto. At this time, no firm has expressed an interest in Segment 3, News, Books and Convenience Stores.

Sincerely,

Tim McGuigan
Contracts / Legal Services Manager

cc: Sam Kuntz
 Gary Baldwin
 Pat Patterson
 Brian Volkert

WASHINGTON STATE FERRIES

FOOD, BEVERAGE AND RETAIL CONCESSION CONTRACTS

LETTERS OF INTENT

(As of 1/13/04)

ON - BOARD FOOD, BEVERAGE AND RETAIL Segment No. 1

	<u>COMPANY</u>	<u>CITY</u>	<u>STATE</u>
1.	Alaska's Gourmet Subs	Anchorage	AK
2.	Cascade Concessions Services	Vancouver	WA
3.	CDX Corporation	Mukilteo	WA
4.	Coastal Development	Mercer Island	WA
5.	Guest Services	Fairfax	VA
6.	HMG Services	Seattle	WA
7.	Roadhouse Espresso	Tacoma	WA
8.	Sodexo	Bellevue	WA
9.	SK Food Group	Seattle	WA
10.	Subway	Gig Harbor	WA
11.	Summit Vending	Everett	WA

WASHINGTON STATE FERRIES

FOOD, BEVERAGE AND RETAIL CONCESSION CONTRACTS

LETTERS OF INTENT

(As of 1/13/04)

ON - SHORE FOOD AND BEVERAGE Segment No. 2

	<u>COMPANY</u>	<u>CITY</u>	<u>STATE</u>
1.	Caffe Appassionato	Seattle	WA
2.	Catch a Buzz Espresso	Poulsbo	WA
3.	CDX Corporation	Mukilteo	WA
4.	Chele's Gourmet	Poulsbo	WA
5.	Commuter Comforts	Bainbridge Island	WA
6.	Fisherman Bay Coffee	Lopez Island	WA
7.	Gatewood	Tacoma	WA
8.	Guest Services	Fairfax	VA
9.	J'aimes Les Crepes	Kingston	WA
10.	Linda's Caffe	Bainbridge Island	WA
11.	Madrona Sandwich	Bainbridge Island	WA
12.	Northwest Center	Seattle	WA
13.	Pizza Port	Edmonds	WA
14.	Puget Sound Coffee Roasters	Bremerton	WA
15.	Schwartz Brothers	Bellevue	WA
16.	Skippers	Edmonds	WA
17.	Sodexo	Bellevue	WA
18.	Subway	Mill Creek	WA
19.	Terminal Caffeine	Lake Stevens	WA
20.	Timo's Tacos	Rolling Bay	WA
21.	World Wrapps	Seattle	WA